

LEGAL NOTICE

Request for Proposals for Technical Event Production Services

Oak View Group is seeking proposals from firms interested in providing **Technical Event Production Services** for PeoplesBank Arena.

PeoplesBank Arena is an approximately 16,000 seat arena located in downtown Hartford, Connecticut. The arena serves as hosts to the Hartford Wolf Pack, UConn Men's Ice Hockey, UConn Women's & Men's Basketball. In addition, the facility hosts a variety of concerts, family shows, consumer events and trade shows. Additional information on the arena can be found at www.peoplesbankarena.com.

The Request for Proposal is available online at www.peoplesbankarena.com or from Nick Turgeon, Oak View Group, PeoplesBank Arena, One Civic Center Plaza, Hartford, CT 06103. Telephone (860) 241-2237, or Email nick.turgeon@oakviewgroup.com

The deadline for submission of proposals is 3:00 p.m. on Friday, August 1, 2025.

REQUEST FOR PROPOSALS
FOR
TECHNICAL EVENT PRODUCTION SERVICES
PEOPLESBANK ARENA
HARTFORD, CONNECTICUT

Key Dates:

July 11, 2025	RFP released
July 18, 2025	PeoplesBank Arena Tour and Meeting
July 23, 2025	Questions / Requests for Clarification Due
July 25, 2025	Responses to Questions / Requests for Clarification Posted
August 1, 2025	RFP Submissions Due

**A Public Solicitation Made by
Oak View Group**

REQUEST FOR PROPOSALS (RFP)

BY

**Oak View Group
PeoplesBank Arena**

OBJECTIVE

Oak View Group is seeking proposals from firms interested in providing Technical Event Production Services for PeoplesBank Arena in Hartford, Connecticut.

Such services shall include the contract to staff and operate video and audio production equipment of live events within PeoplesBank Arena.

Eligible respondents will be those entities that have a demonstrated successful track record in planning, managing, staffing, and operating live Technical Event Production services in facilities of comparable size and scope.

Proposals in response to this RFP must be submitted to Oak View Group by **3:00 PM Friday, August 1, 2025**. A committee will review such proposals and recommend one or more firms with whom Oak View Group will enter into competitive negotiation.

Following negotiation, one firm will be selected to provide Technical Event Production Services under a contract with Oak View Group. This contract will be for a period of two (2) years. Oak View Group retains the option to cancel the agreement without penalty after one (1) year and with sixty (60) days written notice.

Please note that Oak View Group retains the right to choose more than one respondent to enter into a process of competitive negotiation. Oak View Group further reserves the right to reject any and all submissions from any or all respondents and to republish and/or cancel the RFP.

BACKGROUND

PeoplesBank Arena is an indoor facility consisting of a 16,000 seat arena and an Exhibition Hall consisting of approximately 68,000 square feet of event space. The facility plays host to basketball, hockey and a variety of concerts & family shows.

SCOPE OF SERVICES

1. Oak View Group is a Delaware limited partnership having an office at One Civic Center Plaza, Hartford, CT 06103 ("Manager" or "OVG"), acting on behalf of the Capital Region Development Authority ("Owner" or "CRDA") and as the firm managing the Arena on their behalf. The selected Technical Event Production Services company ("Production Company") is expected to contract directly with, and will respond and report to, Oak View Group. CRDA has authorized Oak View Group to exercise any and all of CRDA's rights and responsibilities with respect to the operation of PeoplesBank Arena and the agreement contemplated by this RFP.
2. The agreement is for the staffing, and operation of full in-house video and audio production needs of live events within PeoplesBank Arena.
3. The Production Company shall provide all necessary personnel and other additional requirements to execute the live event production services. All Production Company employees will be employees of the Production Company and not CRDA or Oak View Group.
4. Oak View Group will decide any and all matters which may arise as to the acceptability of services rendered, levels of staffing, manner and level of performance, questions which arise as to the interpretation of the conditions and specifications, and all questions as to acceptable fulfillment of the agreement. Unless otherwise agreed to, the Production Company shall not retain any advertising rights at PeoplesBank Arena.
5. The Production Company shall be of the highest quality attainable. Services shall be provided in a professional manner in accordance with industry standards and health & safety standards of the State of Connecticut and all applicable statutes, rules, and regulations. All designated Production Company staff provided by the Production Company are to be properly trained and licensed or certified, when required by law, at the Production Company's expense. The Production Company will provide a comprehensive list of the licensed or certified staff upon request.
6. The selected company will not be permitted to subcontract any area of staffing unless approved by Oak View Group.
7. The Production Company shall appoint a manager with approval from Oak View Group for the term of the agreement.

8. The Production Company's employees, agents, and sub contractors shall be properly attired, trained, courteous and lawful in the performance of their duties. All staff are to be properly credentialed and assigned to designated areas with a full understanding of their duties and properly supervised. All uniforms to be mutually agreed upon by Oak View Group and supplied by the Production Company.
9. Following each produced event, the Production Company will provide Oak View Group with a brief written summary. The summary will include any incidents, production issues, equipment issues and recommendations for improvement.
10. At the conclusion of each event or sooner if requested, the Production Company shall provide Oak View Group with final invoices for all services and expenses.
11. CRDA and Oak View Group shall make best effort to properly maintain and repair production equipment provided at PeoplesBank Arena resulting from normal use. Any damage caused by the negligence or abuse of the Production Company and its employees shall be the responsibility of the Production Company.
12. The Production Company shall have the capability to supply or supplement any and all necessary production equipment for live event productions at the arena. Should there be an expense associated with required supplemental equipment, the Production Company will inform Oak View Group in advance and shall receive written approval of expense prior to the event(s).
13. The Production Company shall provide Oak View Group no later than sixty (60) days prior the start of each fiscal year (July 1) in writing and drawing a projected organization structure and goals for the ensuing year. A recap of the previous event season will also be required identifying positives and areas for improvement.
14. The Production Company shall be required to provide, or modify operations, upon the request of the event licensees at PeoplesBank Arena, if it has been approved by Oak View Group as being in the best interest of the arena or is necessary to comply with the terms of agreement between Oak View Group and said licensees.

SUBMISSION DEADLINE

The due date for submissions is 3:00 p.m. on Friday, August 1, 2025. Submissions must be received by email to Nick Turgeon (nick.turgeon@oakviewgroup.com) not later than the deadline. Late submissions will not be accepted. Oak View Group shall not be responsible for misdirected or lost submissions.

No additions or changes to the original submission will be allowed after submittal. Oak View Group reserves the right, at its sole and absolute discretion, to request clarification or amplification of any information submitted under this RFP process. Oak View Group at its sole and absolute discretion, may allow respondents the opportunity to submit any missing information. Any costs or expenses associated with such requests shall be the sole responsibility of the respondent.

RFP PROCEDURES

- A. Official Oak View Group Contact.** Oak View Group contact person for the purposes of this RFP is:

Nick Turgeon
PeoplesBank Arena
One Civic Center Plaza
Hartford, Connecticut 06103
Telephone: (860) 241-2237
Email: nick.turgeon@oakviewgroup.com

All communications with Oak View Group regarding this RFP must be directed to the Oak View Group Contact.

- B. Respondent's Authorized Representative.** Respondents must designate an authorized representative and provide his/her name, title, address, telephone and fax numbers, email address and normal working hours. This information must be submitted to the Oak View Group Contact with the RFP submission.
- C. Communications Notice.** All communications with Oak View Group or any person representing Oak View Group concerning this RFP are strictly prohibited, except as permitted by this RFP. Any violation of this prohibition by respondents or their representatives may result in disqualification or other sanctions, or both.
- D. Inquiry Procedures.** All questions regarding this RFP and submission requirements must be directed, in writing, to the Oak View Group Contact by **3:00 p.m. on July 23, 2025**. Respondents are required to limit their contact regarding this RFP to the person named herein. On **July 25, 2025**, written responses to all questions received will be posted to the PeoplesBank Arena website at www.peoplesbankarena.com
- E. Packaging Requirements.** All submissions must be delivered via email to Nick Turgeon (nick.turgeon@oakviewgroup.com). All submissions must be addressed to the Official Oak View Group Contact. The submission must be signed by the respondent. Unsigned submissions will be rejected.
- F. Submissions Due.** All proposals must be received no later than **3:00 p.m. on August 1, 2025**.
- G. Tour of PeoplesBank Arena.** There will be a tour of PeoplesBank Arena on July 18, 2025 at 12:00PM. The tour is not mandatory, but is strongly encouraged to attend to gain knowledge of the venue and equipment.

- H. Minimum Submission Requirements.** At a minimum, submissions must (1) be submitted via email before the deadline, (2) follow the required format, (3) be complete, (4) include all required forms, and (5) be duly executed. Submissions that fail to meet these Minimum Submission Requirements may be disqualified and not reviewed further.
- I. Selection Committee.** A Selection Committee will evaluate qualified submissions offered in response to this RFP and recommend one or more finalists for competitive negotiation. The Committee shall evaluate all submissions that meet Minimum Submission Requirements.
- J. Competitive Negotiation and Selection.** It is Oak View Group's intention to notify finalists on **Monday, August 4, 2025** and to initiate competitive negotiation with such firm(s) beginning on **Wednesday, August 6, 2025**. Following competitive negotiation, one firm will be selected to provide Technical Event Production Services under the terms of a contract with Oak View Group.
- K. Timeline.** The following timeline, up to and including the deadline for offering submissions, shall be changed only by amendment to this RFP. Dates after the submittal deadline are target dates only. Respondents should periodically check the arena website (www.peoplesbankarena.com) for any changes to this schedule.

July 11, 2025	RFP released
July 18, 2025	PeoplesBank Arena Tour and Meeting
July 23, 2025	Questions / Requests for Clarification Due
July 25, 2025	Responses to Questions / Requests for Clarification Posted
August 1, 2025	RFP Submissions Due by 3:00pm
August 4, 2025	Notification of Finalists
August 6, 2025	Start of Competitive Negotiation

Oak View Group recognizes that this is an aggressive schedule; however, time is of the essence in order to meet operational obligations.

RFP CONDITIONS

All respondents must be willing to adhere to the following conditions and must positively state this in the submission.

- A. Oak View Group is an Equal Opportunity and Affirmative Action employer and does not discriminate in its hiring, employment, or business practices. Oak View Group is committed to complying with the Americans with Disabilities Act of 1990 (ADA) and does not discriminate on the basis of disability, in admission to, access to, or operation of its programs, services, or activities.
- B. All submissions in response to this RFP are to be the sole property of Oak View Group. Respondents are encouraged **NOT** to include in their submissions any information that is proprietary. Confidential information must be separated and isolated from other material in the submission and labeled **CONFIDENTIAL**.

If the respondent indicates that certain documentation, as required by this RFP, is submitted in confidence, by specifically and clearly marking said documentation as **CONFIDENTIAL**, Oak View Group will endeavor to keep said information confidential to the extent permitted by law. Oak View Group, however, has no obligation to initiate, prosecute or defend any legal proceeding or to seek a protective order or other similar relief to prevent disclosure of any information pursuant to a FOIA request. As set forth below, the respondent has the burden of establishing the availability of any FOIA exemption in any proceeding where it is an issue. In no event shall Oak View Group or any of its staff have any liability for disclosure of documents or information in the possession of Oak View Group, which Oak View Group or such staff believes to be required pursuant to the FOIA or other requirements of law.

IMPORTANT NOTE: If the information is not readily available to the public from other sources and the respondent submitting the information requests confidentiality, then the information generally is considered to be “given in confidence.” A convincing explanation and rationale sufficient to justify each exemption from release consistent with Section 1-210(b) of the Connecticut General Statutes shall be prepared by the respondent and shall accompany the submission. The rationales and explanation shall be simply stated in terms of the prospective harm to the competitive position of the respondent that would result if the identified information were to be released, and you shall state the reasons why you believe the materials are legally exempt from release pursuant to Section 1-210(b) of the Connecticut General Statutes.

- C. Any product, whether acceptable or unacceptable, developed under a contract awarded as a result of the RFP is to be the sole property of Oak View Group.
- D. Timing and sequence of events resulting from this RFP will ultimately be determined by Oak View Group.

- E. The respondent's submission shall remain valid for a period of 180 days after the closing date for the submission and may be extended beyond that time by mutual agreement.
- F. All proposed costs must be fixed through the period of the agreement. No cost submissions that are contingent on a Oak View Group action will be accepted.
- G. Oak View Group may amend or cancel this RFP or modify the schedule, prior to the due date and time, if Oak View Group deems it to be necessary, appropriate or otherwise in the best interests of Oak View Group. Failure to acknowledge receipt of amendments, in accordance with the instructions contained in the amendments, may result in a firm's submission not being considered.
- H. Oak View Group retains the right to choose more than one respondent to enter into a process of competitive negotiation. It further reserves the right to reject any and all submissions from any or all respondents and to republish the RFP.
- I. Any costs and expenses incurred by a respondent in preparing or submitting submissions are the sole responsibility of the respondent.
- J. A respondent must be prepared to present evidence of experience, ability, services, facilities, proposed pay scale in conjunction with billable rates for any and all positions, and financial standing necessary to satisfactorily meet the requirements set forth or implied in the submission.
- K. No additions or changes to the original submission will be allowed after submission. While changes are not permitted, clarification of submissions may be required by Oak View Group at the respondent's sole cost and expense.
- L. Respondents may be asked to give demonstrations, interviews, presentations or further explanation to the RFP Selection Committee.
- M. The respondent represents and warrants that the submission is not made in connection with any other respondent and is in all respects fair and without collusion or fraud. The respondent further represents and warrants that they did not participate in any part of the RFP development process, had no knowledge of the specific contents of the RFP prior to its issuance, and that no agent, representative or employee of Oak View Group participated directly in the respondent's submission preparation.
- N. All responses to the RFP must conform to this instruction. Failure to include any required signatures, meet deadlines, answer all questions, follow the required format, or failure to comply with any other requirements of this RFP may be considered appropriate cause for rejection of the response.

- O. The respondent must be able to provide complete live event video & audio production needs of PeoplesBank Arena. These needs include, but are not limited to, event/game day production, pre-production needs, technical skills to operate control room equipment, replay equipment, broadcast engineering, video/audio distribution systems, video board graphics and management.
- P. This RFP is not an offer and neither this RFP nor any subsequent discussions shall give rise to any commitment on the part of Oak View Group or confer any rights on any respondent unless and until a contract is fully executed by the necessary parties. The contract document will represent the entire agreement between the respondent and Oak View Group and will supersede all prior negotiations, representations or agreements, alleged or made, between the parties. Oak View Group shall assume no liability for payment of services under the terms of the contract until the successful respondent is notified that the contract has been accepted and approved by Oak View Group. The contract may be amended only by means of a written instrument signed by Oak View Group and the respondent.

REQUIRED FORMAT FOR SUBMISSIONS

All submissions must follow the required format and address all requirements listed in the prescribed order using the prescribed numbering system. Failure to follow the required format may result in disqualification of a submission.

Section 1 – Table of Contents

Respondents must include a Table of Contents that lists sections and subsections with page numbers that follow the organization and sequence for this submission as required.

Section 2 – Respondent Information

Please complete the following forms and include any other requested documentation that may pertain to your legal status.

- a. Taxpayer Identification Number and Certification Form (W-9)

Section 3 – Organizational Profile

- a. Qualifications. Describe how your experience or special knowledge, skills or abilities meet PeoplesBank Arena Technical Event Production Services needs as outlined in this RFP.
- b. Summary of Relevant Experience. Provide a listing of comparable facilities for which the respondent currently provides Technical Event Production Services or has provided these services within the last five years. Additionally, provide detailed information on the type of facility, annual attendance, and scope of services provided.
- c. Organization Chart. If the respondent is a firm or corporation, provide a diagram showing the hierarchical structure of functions and positions within the organization.
- d. Financial Condition. If the respondent is a firm or corporation, include the two (2) most recent annual financial statements prepared by an independent Certified Public Accountant, and reviewed or audited in accordance with Generally Accepted Accounting Principles (USA). If the submission has been in business for less than two (2) years, such respondent must include any financial statements prepared by a Certified Public Accountant, and reviewed or audited in accordance with Generally Accepted Accounting Principles (USA) for the entire existence of such firm or corporation.

Financial statements are only required if the respondent is required to file such statements with the Connecticut Secretary of State. If a respondent is not required to file a financial statement with the Secretary of State, they should state that in their submittal, otherwise an audited statement will be expected.

- e. References. Include the names of three (3) references that have contracted with the respondent for Technical Event Production Services. Provide the following information for each reference: name, title, name of organization, address and telephone number, as well as a brief description of the services provided if they are not included in the Summary of Relevant Experience.

Section 4 – Proposals

Proposals must be submitted using Proposal Schedule No. 1. If a respondent anticipates a cost increase for year two (2) of this contract, please submit a second Proposal Schedule including this cost increase.

NOTE: PeoplesBank Arena is exempt from payment of excise, transportation and sales taxes imposed by the Federal Government and/or the State of Connecticut. Such taxes must not be included in the proposed cost.

Section 5 – Additional Data

Provide any additional information which the respondent wishes to bring to the attention of Oak View Group that is relevant to this RFP.

SUBMISSION INSTRUCTIONS

The contract for Technical Event Production Services will be awarded to the qualified finalist submitting a responsive proposal based upon qualifications, ability to perform, and the total amount proposed for all proposal items in accordance with Proposal Schedule No. 1.

Submissions must conform to the Required Format for Submissions. Oak View Group may reject any submission that contains omissions, alterations of form, additions not called for, conditions, limitations, unauthorized altered proposals or other irregularities of any kind.

All proposed items must be balanced and in proportion to each other and to the total amount proposed.

All individual proposed items must be sufficient to allow the selected contractor to perform the work.

TOUR AND SITE INSPECTION

All respondents are strongly encouraged to attend the **July 18, 2025** Tour at PeoplesBank Arena. Tour will commence at 12:00pm.

Each respondent, by submitting a proposal, shall certify that it has carefully examined the site of the work, examined this RFP and is fully informed as to the operational activities of Oak View Group with regard to the performance of the Technical Event Production Services as defined in this RFP.

Any respondent wishing to further inspect the site may do so by arranging an appointment with the Oak View Group Contact at least 48 hours prior to the desired time of inspection.

PROPOSAL FORM

DATE: _____

PROPOSER: _____

The undersigned, as proposer hereby declares that this proposal is made without connection with any other person, company, or parties making a proposal; and that it is, in all respects fair and made in good faith without collusion and fraud.

The proposer further declares that it has examined the site of the work and informed itself fully in regard to all conditions pertaining to the place where the work is to be performed; that it has examined the contents of this RFP and has read all of the addenda furnished prior to the Submission Deadline, has carefully examined the site of services and understands the conditions and restrictions under which the services must be provided and the time within which the services must be performed.

The proposer agrees, if this proposal is accepted, to furnish all necessary tools, equipment, supplies, means of transportation, labor, management, supervision, direction, services, and incidentals necessary to perform and complete within the time specified, the services covered by this contract, and to furnish evidence of the required insurance.

The proposer agrees to accept as full compensation for all services required to complete the contract, the prices named therefore in Proposal Schedule No. 1.

PROPOSAL SCHEDULE NO. 1

1. PROPOSAL FOR VIDEO / TECHNICAL DIRECTOR

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM TOTAL MAXIMUM CHARGE FOR TECHICAL DIRECTOR

The total of BID ITEMS A1, A2, A3, \$ _____

2. PROPOSAL FOR VIDEO REPLAY OPERATOR

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM - TOTAL MAXIMUM CHARGE FOR VIDEO REPLAY OPERATOR

The total of BID ITEMS A1, A2, A3, \$ _____

3. PROPOSAL FOR VIDEO PRODUCER GRAPHICS

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM - TOTAL MAXIMUM CHARGE FOR VIDEO PRODUCER GRAPHICS

The total of BID ITEMS A1, A2, A3, \$ _____

4. PROPOSAL FOR VIDEO BOARD/RIBBON BOARD OPERATOR

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM - TOTAL MAXIMUM CHARGE FOR VIDEO BOARD OPERATOR

The total of BID ITEMS A1, A2, A3, \$ _____

5. PROPOSAL FOR PRE & POST PRODUCTION LABOR

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM - TOTAL MAXIMUM CHARGE FOR PRE & POST PRODUCTION LABOR

The total of BID ITEMS A1, A2, A3, \$ _____

6. PROPOSAL FOR AHL STREAM OPERATOR

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM - TOTAL MAXIMUM CHARGE FOR PRE & POST PRODUCTION LABOR

The total of BID ITEMS A1, A2, A3, \$ _____

7. PROPOSAL FOR EVENT MARKETING VIDEOGRAPHER

PROPOSED ITEM A1- HOURLY CHARGE FOR WAGES AND SALARIES \$ _____

PROPOSED ITEM A2 - CHARGE FOR OVERHEAD \$ _____

PROPOSED ITEM A3 – CHARGE FOR PROFIT \$ _____

PROPOSED ITEM - TOTAL MAXIMUM CHARGE FOR PRE & POST PRODUCTION LABOR

The total of BID ITEMS A1, A2, A3, \$ _____

PROPOSER SIGNATURE PAGE

THE OFFICERS OF THE CORPORATION ARE AS FOLLOWS:

President _____

Vice President _____

Secretary _____

Treasurer _____

The full names and residences of stockholders, persons, or firms interested in the foregoing bid, as principals, are as follows:

The undersigned hereby attests and affirms that the RFP and any addenda have been read in detail by officers, employees, agents or representatives of the company named below; that the company named below is fully qualified and able to perform in accordance with the terms and conditions of the RFP and any addenda; that he/she is an officer or employee of the company named below; that he/she is authorized to submit this proposal and should Oak View Group accept this proposal, bind the company to the terms of the resultant contract.

PROPOSER:

Corporate Name _____

Mailing Address _____

BY: _____ Date: _____
(President)

ATTEST: _____ Date: _____

State in which chartered:

PROPOSER'S QUESTIONNAIRE

1. Name of Company _____

2. Address _____

3. Phone Number _____

4. Is your company a corporation _____, partnership _____, or individually owned _____? If incorporated, in what state _____?

5. Give names and titles of persons of authority in your organization. If partnership, list all partners.

6. What types of services do you provide other than Event Production?

7. How long has your organization been in business under your present name?

Former names, if any: _____ How long under former names?

8. Affiliated companies (If parent company, list subsidiaries and divisions. If subsidiary or division, name of parent company, its principals and their addresses):

9. What are your craft labor affiliations? _____

10. What surety companies have furnished bonds for you in the past? _____

11. What are your bond limits? _____

12. Are there any judgments, suits, claims pending against your firm? _____
If so, submit brief details on a separate sheet and attach.

13. Are there any liens filed on any of your work? If so, submit brief details on a separate sheet and attach.

EVALUATION OF SUBMISSIONS

The Selection Committee will evaluate submissions offered in response to this RFP and recommend finalists for consideration. The Committee shall evaluate all submissions that meet the Minimum Submission Requirements.

The following criteria shall be those utilized in the selection process. They are presented as a guide for the respondent in understanding Oak View Group's requirements and expectations for this project and are not necessarily presented in order of importance.

1. EXPERIENCE, EXPERTISE, AND CAPABILITIES. Background, qualifications, and previous experience of personnel to be assigned to the project and their demonstrated competence, experience and expertise in the type of work to be performed.
2. REFERENCES
3. FINANCIAL PROPOSAL

COMPETITIVE NEGOTIATION

Firms recommended by the Selection Committee for competitive negotiation are expected to meet with representatives of Oak View Group beginning on **August 6, 2025**. Firms should be prepared to discuss the following:

- (a) Proposed plans for PeoplesBank Arena
- (b) Operational approach
- (c) Short-term goals
- (d) Long-Term vision
- (e) Value-added services to supplement required scope of services
- (f) Contractual considerations, and
- (g) Financial requirements

RIGHTS RESERVED TO OAK VIEW GROUP.

Oak View Group reserves the right to award in part, to reject any and all submittals in whole or in part for misrepresentation or if the respondent is in default of any prior State of Connecticut contract, or if the bid or submission limits or modifies any of the terms and conditions and/or specifications of the RFP. Oak View Group also reserves the right to waive technical defect, irregularities and omissions if, in its judgment the best interests of Oak View Group and the State of Connecticut would be served.

Oak View Group reserves the right to correct inaccurate awards resulting from clerical errors. This may include, in extreme circumstances, revoking the awarding of a contract already made to a respondent and subsequently awarding the contract to another respondent. Such action on the part of Oak View Group shall not constitute a breach of contract on the part of Oak View Group since the contract with the initial respondent is deemed to be void ab initio and of no effect as if no contract ever existed between Oak View Group and the respondent.